

TABLE 3: VALUE OF AGRICULTURAL PRODUCTS SOLD DIRECTLY TO INDIVIDUALS FOR HUMAN CONSUMPTION, 2007

Value of Agricultural Products Sold Directly to Individuals for Human Consumption												
	Sales to Individuals in \$1,000's				Farms with Sales to Individuals				Average Sales by Farm to Individuals			
	2002		2007		2002		2007		2002		2007	
	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage
United States	\$784,420	0.4%	\$1,029,160	0.4%	116,733	5.5%	136,817	6.2%	\$6,720	7.4%	\$7,522	6.6%
Alabama	\$7,764	0.2%	\$7,073	0.2%	1,822	4.0%	2,175	4.5%	\$4,261	6.1%	\$3,252	4.2%
Alaska	\$801	1.8%	\$1,429	2.9%	110	18.1%	149	21.7%	\$7,279	9.9%	\$9,591	13.6%
Arizona	\$3,777	0.2%	\$4,458	0.2%	711	9.7%	863	5.5%	\$5,313	1.7%	\$5,166	2.9%
Arkansas	\$5,480	0.1%	\$6,934	0.1%	1,476	3.1%	1,657	3.4%	\$3,713	3.7%	\$4,185	3.2%
California	\$110,444	0.4%	\$138,405	0.5%	6,436	8.1%	7,068	8.7%	\$17,160	5.5%	\$19,582	5.5%
Colorado	\$16,811	0.4%	\$19,189	0.4%	2,343	7.5%	2,777	7.5%	\$7,175	5.1%	\$6,910	5.0%
Connecticut	\$16,523	3.6%	\$25,279	5.4%	853	20.4%	1,099	22.4%	\$19,370	17.9%	\$23,002	24.1%
Delaware	\$2,758	0.5%	\$2,978	0.3%	149	6.2%	216	8.5%	\$18,512	7.4%	\$13,787	3.8%
Florida	\$11,947	0.2%	\$16,452	0.2%	2,479	5.6%	3,181	6.7%	\$4,819	3.5%	\$5,172	3.7%
Georgia	\$8,652	0.2%	\$11,170	0.2%	1,626	3.3%	1,890	4.0%	\$5,321	5.5%	\$5,910	4.7%
Hawaii	\$6,846	1.3%	\$7,355	1.7%	796	14.7%	1,141	15.2%	\$8,601	9.0%	\$6,446	11.1%
Idaho	\$5,688	0.2%	\$6,661	0.1%	1,632	6.5%	2,076	8.2%	\$3,485	2.3%	\$3,209	1.7%
Illinois	\$17,782	0.2%	\$22,000	0.2%	2,333	3.2%	2,818	3.7%	\$7,622	7.5%	\$7,807	5.3%
Indiana	\$17,353	0.4%	\$18,920	0.3%	3,205	5.3%	3,576	5.9%	\$5,414	7.1%	\$5,291	4.6%
Iowa	\$11,252	0.1%	\$14,024	0.1%	2,455	2.7%	2,987	3.2%	\$4,583	3.5%	\$4,695	2.5%
Kansas	\$8,693	0.1%	\$7,878	0.1%	1,796	2.8%	2,140	3.3%	\$4,840	3.7%	\$3,681	2.0%
Kentucky	\$10,138	0.3%	\$12,892	0.3%	2,565	3.0%	3,445	4.0%	\$3,952	11.5%	\$3,742	7.8%
Louisiana	\$4,729	0.3%	\$7,796	0.4%	1,216	4.4%	1,276	4.2%	\$3,889	6.1%	\$6,109	8.3%
Maine	\$10,853	2.4%	\$15,650	3.0%	1,454	20.2%	1,705	21.0%	\$7,464	12.0%	\$9,179	14.2%
Maryland	\$12,122	1.0%	\$18,030	1.2%	1,168	9.6%	1,407	11.0%	\$10,378	10.1%	\$12,814	10.5%
Massachusetts	\$30,244	8.1%	\$35,741	8.6%	1,259	20.7%	1,659	21.6%	\$24,022	39.3%	\$21,544	39.8%
Michigan	\$35,994	1.0%	\$50,064	1.0%	4,925	9.2%	6,373	11.4%	\$7,308	10.7%	\$7,856	9.0%
Minnesota	\$21,984	0.3%	\$29,455	0.3%	3,847	4.8%	4,293	5.3%	\$5,715	5.6%	\$6,861	5.0%
Mississippi	\$7,249	0.2%	\$8,207	0.2%	1,192	2.8%	1,229	2.9%	\$6,082	8.5%	\$6,678	6.8%
Missouri	\$14,209	0.3%	\$17,827	0.3%	3,942	3.7%	4,341	4.0%	\$3,604	8.0%	\$4,107	6.9%
Montana	\$4,368	0.2%	\$5,371	0.2%	1,164	4.2%	1,287	4.4%	\$3,753	5.8%	\$4,173	5.2%
Nebraska	\$3,878	0.0%	\$5,015	0.0%	1,088	2.2%	1,288	2.7%	\$3,564	1.9%	\$3,893	1.4%
Nevada	\$1,551	0.4%	\$913	0.2%	246	8.2%	200	6.4%	\$6,305	4.4%	\$4,563	3.3%
New Hampshire	\$10,064	7.2%	\$13,612	8.0%	748	22.2%	982	23.6%	\$13,454	32.3%	\$13,862	34.1%
New Jersey	\$18,472	2.6%	\$25,580	3.1%	1,769	17.8%	1,931	18.7%	\$10,442	14.3%	\$13,247	16.3%
New Mexico	\$6,357	0.4%	\$9,510	0.5%	1,071	7.1%	1,529	7.3%	\$5,935	5.5%	\$6,220	7.0%
New York	\$57,681	1.9%	\$65,818	1.8%	4,651	12.5%	5,338	14.7%	\$12,402	15.3%	\$12,330	11.9%

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	2002		2007		2002		2007		2002		2007	
	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage
North Carolina	\$16,655	0.2%	\$24,762	0.3%	3,054	5.7%	3,712	7.0%	\$5,454	4.4%	\$6,671	4.0%
North Dakota	\$1,705	0.1%	\$2,064	0.0%	452	1.5%	444	1.4%	\$3,771	3.7%	\$4,648	2.9%
Ohio	\$35,944	0.9%	\$46,111	0.8%	6,205	8.0%	6,827	9.0%	\$5,793	10.9%	\$6,754	8.5%
Oklahoma	\$3,607	0.1%	\$9,800	0.2%	1,920	2.3%	3,194	3.7%	\$1,879	3.6%	\$3,068	5.4%
Oregon	\$20,679	0.7%	\$47,888	1.3%	6,383	15.9%	6,274	16.3%	\$3,240	4.2%	\$7,633	7.9%
Pennsylvania	\$51,921	1.3%	\$64,483	1.3%	6,082	10.5%	7,537	11.9%	\$8,537	12.1%	\$8,555	10.9%
Rhode Island	\$3,571	6.7%	\$5,346	9.5%	180	21.0%	249	20.4%	\$19,836	31.7%	\$21,470	46.7%
South Carolina	\$8,004	0.6%	\$10,757	0.5%	1,175	4.8%	1,323	5.1%	\$6,812	11.6%	\$8,130	10.5%
South Dakota	\$3,659	0.1%	\$5,232	0.1%	713	2.2%	752	2.4%	\$5,132	4.4%	\$6,958	3.9%
Tennessee	\$10,843	0.5%	\$13,068	0.6%	3,392	3.9%	3,581	4.5%	\$3,197	13.2%	\$3,649	13.0%
Texas	\$24,762	0.2%	\$32,878	0.2%	8,459	3.7%	8,619	3.5%	\$2,927	4.9%	\$3,815	5.3%
Utah	\$6,744	0.6%	\$8,580	0.7%	1,115	7.3%	1,584	9.5%	\$6,049	8.6%	\$5,417	7.5%
Vermont	\$9,240	2.0%	\$19,426	3.4%	1,163	17.7%	1,474	21.1%	\$7,945	11.4%	\$13,179	16.1%
Virginia	\$16,249	0.7%	\$24,536	1.0%	2,513	5.3%	2,855	6.0%	\$6,466	13.5%	\$8,594	16.5%
Washington	\$33,564	0.7%	\$36,991	0.6%	4,527	12.6%	5,418	13.8%	\$7,414	5.2%	\$6,827	4.6%
West Virginia	\$4,431	1.0%	\$6,030	1.2%	1,434	6.9%	1,990	8.4%	\$3,090	13.8%	\$3,030	14.2%
Wisconsin	\$28,077	0.5%	\$36,952	0.5%	4,918	6.4%	6,243	8.0%	\$5,709	8.1%	\$5,919	6.1%
Wyoming	\$2,300	0.3%	\$2,570	0.3%	521	5.5%	645	5.8%	\$4,414	5.0%	\$3,985	4.5%

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	Total Farm Sales					
	All Sales in \$1,000's		Total Farms		Overall Average Sales per Farm	
	2002	2007	2002	2007	2002	2007
United States	\$193,782,576	\$252,534,510	2,128,982	2,204,792	\$91,021	\$114,539
Alabama	\$3,153,261	\$3,751,689	45,126	48,753	\$69,877	\$76,953
Alaska	\$44,565	\$48,446	609	686	\$73,176	\$70,622
Arizona	\$2,313,503	\$2,748,249	7,294	15,637	\$317,179	\$175,753
Arkansas	\$4,781,052	\$6,379,885	47,483	49,346	\$100,690	\$129,288
California	\$24,856,747	\$28,790,572	79,631	81,033	\$312,149	\$355,295
Colorado	\$4,370,397	\$5,149,865	31,369	37,054	\$139,322	\$138,983
Connecticut	\$454,537	\$468,629	4,191	4,916	\$108,456	\$95,327
Delaware	\$597,683	\$920,205	2,391	2,546	\$249,972	\$361,432
Florida	\$6,028,734	\$6,614,748	44,081	47,463	\$136,765	\$139,366
Georgia	\$4,743,729	\$6,043,473	49,311	47,846	\$96,201	\$126,311
Hawaii	\$515,175	\$436,404	5,398	7,521	\$95,439	\$58,025
Idaho	\$3,774,567	\$4,833,481	25,017	25,349	\$150,880	\$190,678
Illinois	\$7,413,648	\$11,325,126	73,027	76,860	\$101,519	\$147,348
Indiana	\$4,619,534	\$7,027,734	60,296	60,938	\$76,614	\$115,326
Iowa	\$11,853,773	\$17,348,312	90,655	92,856	\$130,757	\$186,830
Kansas	\$8,447,050	\$12,246,214	64,414	65,531	\$131,137	\$186,876
Kentucky	\$2,974,716	\$4,099,206	86,541	85,260	\$34,373	\$48,079
Louisiana	\$1,753,687	\$2,224,377	27,413	30,106	\$63,973	\$73,885
Maine	\$447,744	\$524,398	7,196	8,136	\$62,221	\$64,454
Maryland	\$1,249,061	\$1,559,191	12,198	12,834	\$102,399	\$121,489
Massachusetts	\$371,167	\$416,177	6,075	7,691	\$61,098	\$54,112
Michigan	\$3,643,386	\$4,888,244	53,315	56,014	\$68,337	\$87,268
Minnesota	\$8,282,269	\$11,198,833	80,839	80,992	\$102,454	\$138,271
Mississippi	\$3,009,692	\$4,143,575	42,186	41,959	\$71,343	\$98,753
Missouri	\$4,812,786	\$6,383,386	106,797	107,825	\$45,065	\$59,201
Montana	\$1,817,730	\$2,381,632	27,870	29,524	\$65,222	\$80,668
Nebraska	\$9,371,711	\$13,174,761	49,355	47,712	\$189,883	\$276,131
Nevada	\$431,698	\$436,101	2,989	3,131	\$144,429	\$139,285
New Hampshire	\$139,880	\$169,124	3,363	4,166	\$41,594	\$40,596
New Jersey	\$724,220	\$838,511	9,924	10,327	\$72,976	\$81,196
New Mexico	\$1,641,875	\$1,848,065	15,170	20,930	\$108,231	\$88,298
New York	\$3,011,178	\$3,754,309	37,255	36,352	\$80,826	\$103,276

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	Total Farm Sales					
	All Sales in \$1,000's		Total Farms		Overall Average Sales per Farm	
	2002	2007	2002	2007	2002	2007
North Carolina	\$6,723,538	\$8,763,013	53,930	52,913	\$124,671	\$165,612
North Dakota	\$3,122,758	\$5,169,479	30,619	31,970	\$101,988	\$161,698
Ohio	\$4,117,700	\$6,007,232	77,797	75,861	\$52,929	\$79,188
Oklahoma	\$4,303,958	\$4,933,142	83,300	86,565	\$51,668	\$56,988
Oregon	\$3,086,184	\$3,726,703	40,033	38,553	\$77,091	\$96,664
Pennsylvania	\$4,111,335	\$4,935,471	58,105	63,163	\$70,757	\$78,138
Rhode Island	\$53,646	\$55,999	858	1,219	\$62,525	\$45,938
South Carolina	\$1,438,788	\$1,998,964	24,541	25,867	\$58,628	\$77,279
South Dakota	\$3,703,449	\$5,582,608	31,736	31,169	\$116,696	\$179,108
Tennessee	\$2,124,562	\$2,223,879	87,595	79,280	\$24,254	\$28,051
Texas	\$13,651,218	\$17,843,642	228,926	247,437	\$59,632	\$72,114
Utah	\$1,077,725	\$1,202,836	15,282	16,700	\$70,522	\$72,026
Vermont	\$456,882	\$572,423	6,571	6,984	\$69,530	\$81,962
Virginia	\$2,280,148	\$2,469,254	47,606	47,383	\$47,897	\$52,113
Washington	\$5,148,384	\$5,771,576	35,939	39,284	\$143,253	\$146,920
West Virginia	\$466,298	\$502,710	20,812	23,618	\$22,405	\$21,285
Wisconsin	\$5,430,912	\$7,619,149	77,131	78,463	\$70,412	\$97,105
Wyoming	\$834,335	\$983,504	9,422	11,069	\$88,552	\$88,853